



Company Profile



Introduction

Established in 1989, Meden-Inmed has grown from an emerging distributor to a major player in the medical technology sector.

Initially, Meden-Inmed focused on distributing products of well-known manufacturers. Today, it is a dynamic company employing over 400 professionals specialising in the development, manufacture and distribution of high-quality medical devices.

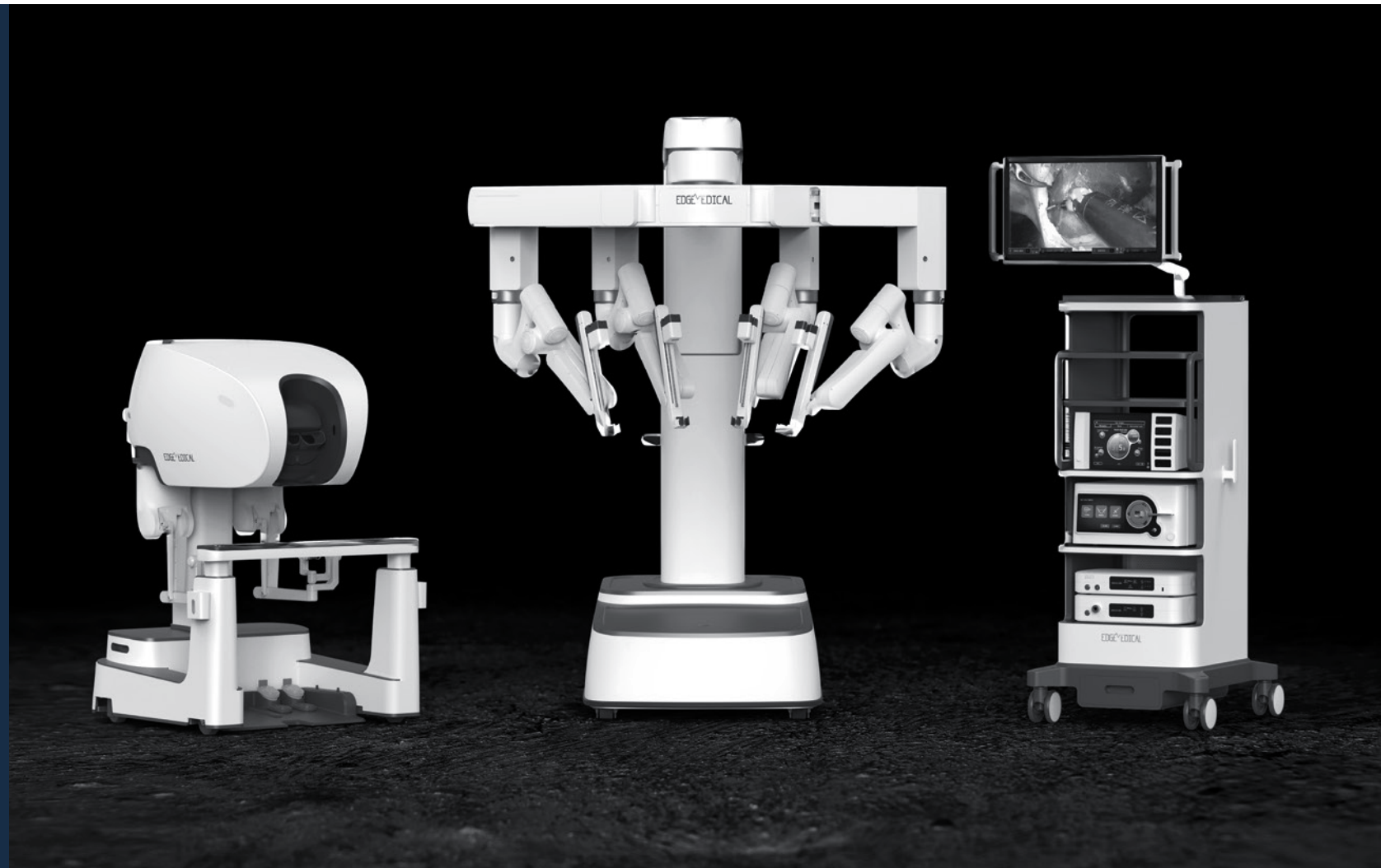
Renowned for its commitment to quality and innovation, the company is EU MDR, ISO, EUDAMED certified and registered with the FDA, ensuring compliance with the highest standards of medical device manufacturing and distribution, as well as ethics.

Mission and Vision



We envision a future where we stand for innovative medical and rehabilitation solutions, and the intelligent transformation of medical infrastructure through robotics, telemedicine, and artificial intelligence. We aim to be the voice of patients and healthcare professionals. We strive to provide comprehensive solutions and education that empower our partners to build optimal healthcare business models, improving the lives of millions around the world.

Meden-Inmed is strongly committed to providing the finest products and services in the medical industry. We also strive to create healthy business models for our partners.



Our Values



transparency



responsibility



innovation



stability



flexibility



comprehensiveness

Our Values



Transparency

At Meden-Inmed, we believe in telling things as they are.

Our team is made up of individuals with diverse experiences, identities, and perspectives. We build transparent relationships - both within the company and with our business partners and customers. We take pride in celebrating successes, whether our own or those of our partners and customers. We also welcome constructive criticism, viewing challenges and obstacles as opportunities for growth and improvement. For us, transparency means having clear rules of conduct and remaining accountable. We operate with integrity, adhering to the law, industry standards, and principles of fair competition. Above all, we are committed to clear, values-driven communication that reflects who we are and what we stand for.

Our Values



Responsibility

We take full responsibility for everything we do.

As a company, we are deeply involved in the lives of our employees, patients, and their families. Together with our customers and distributors, we play a role in shaping the medical industry in Poland and across the globe. We foster partnerships based on transparent communication, allowing us, along with our partners and distributors, to take ownership of our actions. We recognize that we operate in a highly complex and demanding industry, which drives us to constantly monitor the market and continuously elevate standards. Our responsibility goes beyond delivering top-quality products; it extends to providing innovative solutions that meet today's needs. With our expertise and comprehensive understanding of the medical ecosystem, we are able to replace outdated technologies with more efficient, cutting-edge alternatives that better serve patients and healthcare professionals. We are committed to social responsibility, and we consciously build our company's profitability to enable initiatives that extend beyond business alone.

Our Values



Innovation

We believe that small changes can lead to big impacts.

Innovation is our driving force - it gives us a competitive edge and fuels our success. For us, innovation means the ability to anticipate and shape the future. By staying ahead of the curve in an ever-evolving business environment, we anticipate our customers' needs and deliver solutions that not only meet but exceed their expectations. Innovation is a continuous journey, starting with bold ideas and culminating in practical applications. We are always seeking new ways to enhance our products, services, and business models, keeping simplicity at the heart of our approach. In areas where time, quality of life, and human health are paramount, innovation often emerges from the synergy of many small, meaningful changes. These changes collectively contribute to solving complex challenges and improving lives.



Our Values



Stability

Stability is the foundation on which we build our future and nurture our business relationships.

Since 1989, we have combined deep experience and family values with a readiness to embrace change. This creates a dynamic yet predictable environment that supports sustained growth. Our stable financial position allows us to invest in innovation and the future, making us a trusted and reliable partner. As a family-owned business, we prioritize long-term relationships rooted in trust, loyalty, and responsibility. The professionalism and expertise of our team enable us to consistently deliver on our commitments. We welcome change by continuously improving the quality of our products, services, and capabilities, ensuring we offer added support to our customers and partners.



Our Values



Flexibility

We listen, we adapt, and we act.

We prioritize understanding the needs of our customers, patients, and colleagues. In a fast-evolving industry, we recognize that custom solutions are often the best path forward. By closely monitoring the medical market and its opportunities, we conduct in-depth analyses that enable us to adapt and grow while also making quick decisions to meet immediate needs. Our commitment to flexibility means continuously refining our processes to optimize operations and enhance the experience for both employees and customers. We also place great emphasis on organizational flexibility, particularly in human resources, which boosts employee motivation and satisfaction - ultimately leading to better support for our customers.

Our Values



Comprehensiveness

Supporting you at every stage.

We offer a wide range of products and services designed to provide integrated, coherent solutions tailored to our customers' needs. We are with you at every step - from the planning phase to project implementation and profitability. Whether it's securing funding for facility development or ensuring its effective use, from problem - solving training to technical advice, marketing support, and proper equipment usage, we've got you covered. We approach our customers' needs from a holistic perspective, fully aware of the complexities and dynamics of the medical industry. We are proactive, anticipating future challenges and adapting our products and processes to meet evolving standards and regulations. Our quality management system is meticulously built, covering everything from product design and testing to certification and implementation. This ensures our customers receive not just individual products but comprehensive solutions that enhance efficiency and contribute to improved patient care.

Our Specializations in Poland



urology



gynecology



surgery



oncology



spine
surgery



orthopedics



operating
rooms



internal
nutrition



rehabilitation



neurology



cardiology



intensive
medical care



patient
care



medical SPA
& wellness



veterinary



sport
& fitness

R&D and Production – Key Figures that Drive Innovation



190+

production
staff



30+

engineers
& specialists



9

manufacturing
lines



4

assembly
teams



17,000+

products
/ year

R&D and Production – Key Figures that Drive Innovation



~10,000 m²

production
hall area



~2,100 m²

warehouse
area



~18,000 m²

total facility
area

Meden-Inmed in Numbers



35 years

family-owned
company since 1989



450+

qualified
employees



100+

countries
we export to



1 237 768

amount of donations
from 2019



192

supported
campaigns



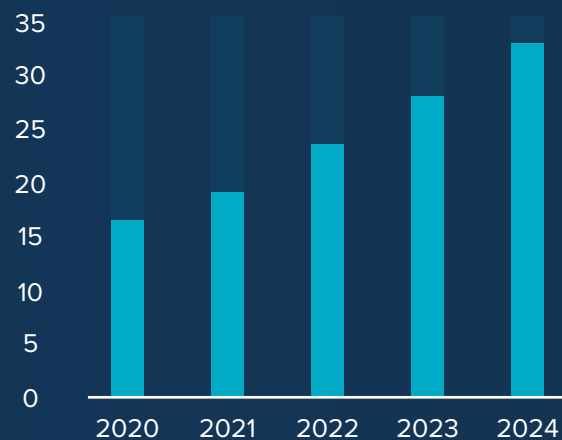
200+

prestigious
awards

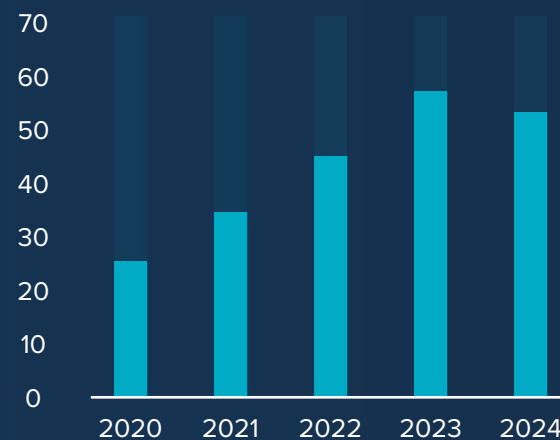
Assets, Turnover, and Employment



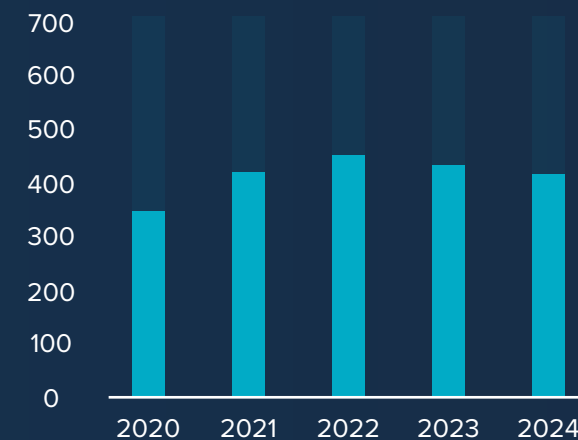
assets
(million EUR)



turnover per annum
(million EUR)



employment
(persons)



Online Presence

- A central corporate website with online shop and comprehensive catalogues for seamless browsing.
- Over 10 specialized websites for healthcare professionals and patients, providing tailored resources and information.
- Engaging online presentations highlighting the innovation behind our products, attracting over 32,000 monthly visitors in search of cutting-edge solutions.
- Periodic newsletters sent to over 2,500 verified professional subscribers, ensuring timely updates and driving engagement.
- Active social media presence, engaging with our audience, sharing valuable content and facilitating community exchange.
- Targeted online advertising, strategically placed on verified domains, increasing our visibility among healthcare professionals and patients.
- A consistent presence in the most respected medical and rehabilitation websites and magazines, demonstrating our commitment to thought leadership and innovation.



Corporate Social Responsibility



Meden-Inmed's CSR initiatives reflect a holistic approach to responsible business practices with a focus on sustainability, community involvement and ethical behaviour. Through our comprehensive CSR strategy, we strive to create value not only for the business, but also for society and the environment, aligning growth with global sustainability goals.

Our company designs eco-friendly medical equipment, manages waste effectively and uses energy-efficient technologies to minimise environmental impact. We actively support local communities by donating medical equipment, sponsoring local sports teams and promoting employee wellbeing through a safe working environment, professional development and diversity.

The company is committed to transparency, regulatory compliance and customer satisfaction, while investing in sustainable innovations to improve patient care and reduce its environmental footprint.

International Sales

All sales activities related to foreign markets, including the development and implementation of strategies for expansion are undertaken and implemented by Meden-Inmed's Foreign Trade Department. Our products are sold to more than 100 countries worldwide, and export sales account for approximately 20% of the company's total turnover.

The Foreign Trade Department currently employs a team of 11 specialists with extensive knowledge and invaluable experience in medical equipment sales, marketing activities and technical support. We have been providing service for many years, which gives us the necessary experience in this field. Our equipment has been displayed at many international exhibitions, including Medica (since 2010), Rehacare, TheraPro and Therapie Leipzig in Germany, ArabHealth and Access Abilities Expo in the UAE, medical fairs in Kazakhstan, EU Gateway Programme in Korea, China, WCPT conventions, conferences, and many more.



International Sales

Our areas of expertise:



massage / tilting
/ treatment tables



hydrotherapy
& balneotherapy



patient
care



wellness



physiotherapy



neurological
rehabilitation



pelvic floor
training



cardiac stress
tests



limb
therapy



other medical
equipment

International Sales – Urology

Your trusted urological distributor in Central and Eastern Europe.



Supporting clients in Poland, the Czech Republic, Slovakia, Lithuania, Latvia, Estonia, Romania, Bulgaria, and Moldova.



Financial Services & Medical Business Modelling

Meden-Inmed offers a holistic approach to financing services and medical business modelling to support healthcare providers. We offer flexible financing options, including customized payment plans and equipment leasing, as well as financial advice and assistance in securing external funding.



leasing for
companies



medical loan for
medical professions



online instalments
for online shop
customers



DONUM CORDE

CARE AND REHABILITATION CENTER

 BUDY GŁOGOWSKIE

The investment provided:

- Armeo® Power,
- Vibramoov™ Pro,
- Vibramoov™ Physio,
- Erigo® Pro with FES function,
- C-Eye® Pro,
- FESIA Walk,
- FESIA Grasp,
- Sensory Integration Room,
- World Experience Room,
- Dyaco Treadmill.

KAROL JONSCHER'S

CLINICAL HOSPITAL OF MEDICAL SCIENCES

POZNAŃ

The investment provided:

- Thulium Laser for Urological Applications with Accessories,
- Atraumatic Cystourethrosopes,
- Miniature Cystourethrosopes,
- Ureterorenoscope E-line,
- Optical Urethrotomes,
- Resectoscope,
- Supplementary Urological Instrument Set,
- 4K Urological Visualization System.

Trade Shows, Workshops & KOL Support



We regularly attend and participate in the major trade fairs and congresses. Meden-Inmed organises training courses and hands-on workshops for physiotherapists, doctors and nursing staff. We manage to build an extensive KOL network. As one of the most important and useful factors in the development process, we always take our customers' opinions into account.

Production Services under One Roof



mechanics
R&D



electric
R&D



welding
shop



welding
robots



sand
blasting



CNC



laser
cutting



electric
production



powder
coating plant



assembly
lines



upholstery
department



carpentry



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